Social IVIedia finding the right platform

Blair Brady Partner & VP WITH/Sims @blairbradyatl

what is social media?

which they create, share or exchange information and ideas in virtual communities and networks

your brands

your audience

control

you still need to tell your story

you must earn people's attention

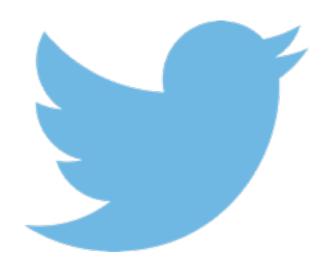








How do I choose?







Lets begin with 2 very important factors

No.1: Understand your audience

You should know (or find out):

- The types of content they are accustomed to and already enjoy consuming
- The places and platforms where they are already consuming content
- 3 What you want them to do and why

No.2:

The importance of a good mix of channels

Understand:

- 1 One channel cannot be all things to all strategies or all people
- 2 What it is you're trying to accomplish and each channel's role in achieving that
- 3 Your content needs to fit the channel(s) it is on

Without Further adieu,

Lets talk channels!

Snapshot



PINTEREST

SOCIAL SITE THAT IS ALL ABOUT DISCOVERY

RGES



USERS ARE:



68% FEMALE







TWITTER



RGES



SLOWLY AND STEADILY







FACEBOOK

SOCIAL SHARING SITE THAT HAS



COMMUNICATING WITH IN A NON-OBTRUSIVE WAY







INSTAGRAM

SOCIAL SHARING SITE ALL AROUND



AND POSTING



MOST FOLLOWED **BRAND IS**









79% of Users **ARE 35 OR OLDER**



*source: MediaBistro



what it is

personal social media channel with profile types including: people, companies, locations, and groups environment of a true social community feel by facilitating through easy commenting & engagement

types of content

VISUAL & captures attention in the cluttered newsfeed (no one clicks through to a company's page anymore) photos, videos NOTE: not GIF-friendly

user flow/ experience

piece of content is posted --> it appears in the newsfeed of all of those who are friends/follow/like that person/company*-->they can like, share or comment

audience* demos

Totals: 937M (global); 53% female; 53% 18-24

Notes: Teens on Facebook have declined -25.3% over the last 3 years.

55+ has exploded with +80.4% growth in the last 3 years

right for you?

Target is a mass-market

Your content is visual (and you can maintain a visual content stream) You're building a community and are ready to engage

You have a paid media budget to support it

Suggested Post



Walt Disney World Sponsored · (A)

if Like Page

Check out this video of Seven Dwarfs Mine Train - opening soon at Magic Kingdom! Learn more:http://di.sn/sWN

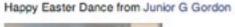


Like · Comment · Share · ₺ 6,239 🖵 366 🖒 2,149

Nicole Black was tagged in a post.



Brian Roland with Nicole Black and 6 others 22 hrs · Fort Myers, FL · @





Like · Comment · Share

28 people like this.

☐ View 2 more comments



Patty Kraft Becker What a hoot!

21 hours ago · Like · 6 3



Chef Pyro Nice

21 hours ago · Like · £ 4



Cheryl Herrmann What a fun guy! Cheers to you JuniorDD 17 hours ago · Like · £ 3



Blake Becker We all cook, and we... ALL DANCE!!

15 hours ago · Like



Write a comment...

0

Tanya Pai and 2 others

TRENDING

- Lindsay Lohan: Lindsay Lohan says she had a miscarriage during filming of OWN reality show
- Hawaiian Airlines: Teenager Survives California-to-Maul Flight in Plane's Wheel Well
- ✓ Carlos Gómez: Carlos Gomez ignites benches-clearing brawl with Pirates after showboating on triple
- See More

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Dorothy Tyndall Thames and Patti Harben Fox like this.

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Experience Atlanta's most Epic Day & Night Color Run & Finish-Line Festival for only \$35!

50,386 people like this.





Boston Bombing Investigation

April 15, 2013 · ⊙ · Taken in Boston, Massachusetts ↔

Seeking information on suspects in Boston Marathon bombing. Submit tips to: https://bostonmarathontips.fbi.gov/; More at: http://www.fbi.gov/bostonbombings



















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D 5,222



FBI - Federal Bureau of Investigation shared a link. March 21 @

Reward offered for information in the 2009 Iraq murder of U.S. contractor James Kitterman.

SEEKING INFORMATION

JAMES OWEN KITTERMAN





Help Us Solve a Case www.fbi.gov

American contractor James Kitterman was last seen alive on the evening of May 21, 2009, in Baghdad, Iraq.

Like - Comment - Share

£1534 □ 211 □ 321



FBI - Federal Bureau of Investigation shared a link. March 14 @

For reasons that remain unclear, Andrew Cunanan began a murderous spree in late April 1997 that ended with the death of Gianni Versace.







WANTED BY ANDREW PHILLIP CUNANAN







Serial Killers, Part 6 www.fbi.gov

Our series looks at Andrew Cunanan, who murdered fashion icon Gianni Versace in 1997.

Like - Comment - Share

€ 1,255 □ 123 □ 318



FBI - Federal Bureau of Investigation shared a link. March 5 @

In a room at a Los Angeles Police Department facility, thick binders are stacked in boxes on and under tables and niled from floor to ceiling. Each binder represents a

thick binders are stacked in boxes on and under tables In a room at a Los Angeles Police Department facility,



D 684 Like - Comment - Share 977 people like this. 1 of 97 View previous comments Mamd Hail hi guys how r u? 4 hours ago - Like Write a comment...



FBI - Federal Bureau of Investigation shared a link. March 18 @

Identity theft-related tax refund fraud victimizes not only law-abiding individuals but all honest U.S. taxpayers who ultimately foot the bill for this stolen revenue.



Investigating Tax Refund Fraud www.fbi.gov

We work with our federal partners to combat the rising tide of tax-related identity theft.

Like - Comment - Share

2009

1999 1997

1996

1993

1992

1987

1976

1969

1964

1958

1943

1935

1934

1932 1927

1918

Founded



FBI - Federal Bureau of Investigation shared a link. March 14 wh



Seeking Information in Amy Mihaljevic Murder

The FBI is offering a reward of up to \$25,000 for information leading to the arrest and conviction of the person who abducted and killed

Like - Comment - Share

£ 374 □ 43 □ 163



FBI - Federal Bureau of Investigation shared a link. March 12 @

A look at how our Los Angeles Field Office partners with various agencies on a variety of initiatives with the goal of leveraging all of law enforcement's resources to dismantle the worst gangs from the top down while also helping affected communities.

affected communities.

the worst gangs from the top down while also helping leveraging all of law enforcement's resources to dismantle





a scrolling newsfeed of updates 140 characters or less sorted by no degree of popularity - strictly based on time of post (outside of paid media)

types of content

Text - 140 characters or less. TIMELY content.

Images, video & gifs appear directly in the newsfeed upon click-to-expand/play; hashtags are used for search and filtering

Popular Content areas include: news, articles, lists, timely photos

user flow/ experience

a tweet is composed (photo/video/link added) --> it appears in the feed of all of those who follow person/company-->they can like, re-tweet or respond. NOTE: You can create lists to sort your feed for a more manageable newsfeed experience.

audience demos*

<u>Totals</u>: 1B registered users; 31% 18-29 year olds (equal in gender) <u>Notes</u>: 80% of World Leaders use Twitter; 90% of the Top 50 US Law Firms have a Twitter profile; 45% of users are on Twitter at least once per day

right for you?

You're publishing/sharing news or engage in timely conversation like around an event or occurrence.

You have the bandwidth to be active.

You have a place to drive users to (via links) for expanded content.



TWEETS 1,211 FOLLOWING

665

FOLLOWERS 407

Gain more followers

Promote your account and get discovered by more people on Twitter. Preview it first below.

Compose new Tweet...

Who to follow . Refresh . View all



PUMA GOLF @ @PUMAGolf X Followed by G/FORE and ot ...







Karen Houghton @kc_hou... X





Jack Dorsey @ @jack Followed by Jim Tomanche...

Follow



Find people you know Import your contacts from Gmail

Connect other address books

Treesele



Tweets



Followed by Cama Gebhart, SmartBrief and Jim Tomanchek.



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A collection of elegantly hand-lettered slogans & logotypes ow.ly/vYTaS

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Charlie Rose Show @CharlieRoseShow - 50s

"The brain and blindness" with Carla Schatz, Jean Bennett, Steven Schwartz, Eberhart Zrenner, Sanford Greenberg&Eric Kandel tonight on @PBS

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to Reply 13 Retweet & Favorite ... More



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Best way to kick off the week? Monday Munchie

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instagram.com/p/nEBUntkGFt/ #noms #22culture

Best way to kick off the week? Monday Munchie

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Compose new Tweet.

Who to follow - Retresh - View at



1,212

Johnny Appleseed 🗇 🗈 ap... -1 Follow Dromoted



. Follow

Find people you know



Linda Stouffer @ @LindaW... X 1. Follow

AtlantaDaybook @AtlantaD... ×

Connect other address books

Trends - charge #PapaPearSags [] Promoted #BostorMarathon Mike Woodson AAtlanta



3 new Tweets



Blair Brady @BlairBradyATL - 11s Excited to be with my friends @georgiagov for tomorrow's #GaGovTalks to speak on how to know which platforms fit your biz best! @WITHSims



Shawn Elledge @tMSummit - 38s

Here are 10 things you can do to create and promote a successful #business #blog ow.lv/vZkr7

4. Rath 43 Reband & Payoria --- Mara



FastCoLabs @FastCoLabs - 25m

How to know what that curveball interview question is really asking. bit.ly/1tsZ9GH by @mrivera02 pic.twitter.com/aDZnoQEGK6



Expand

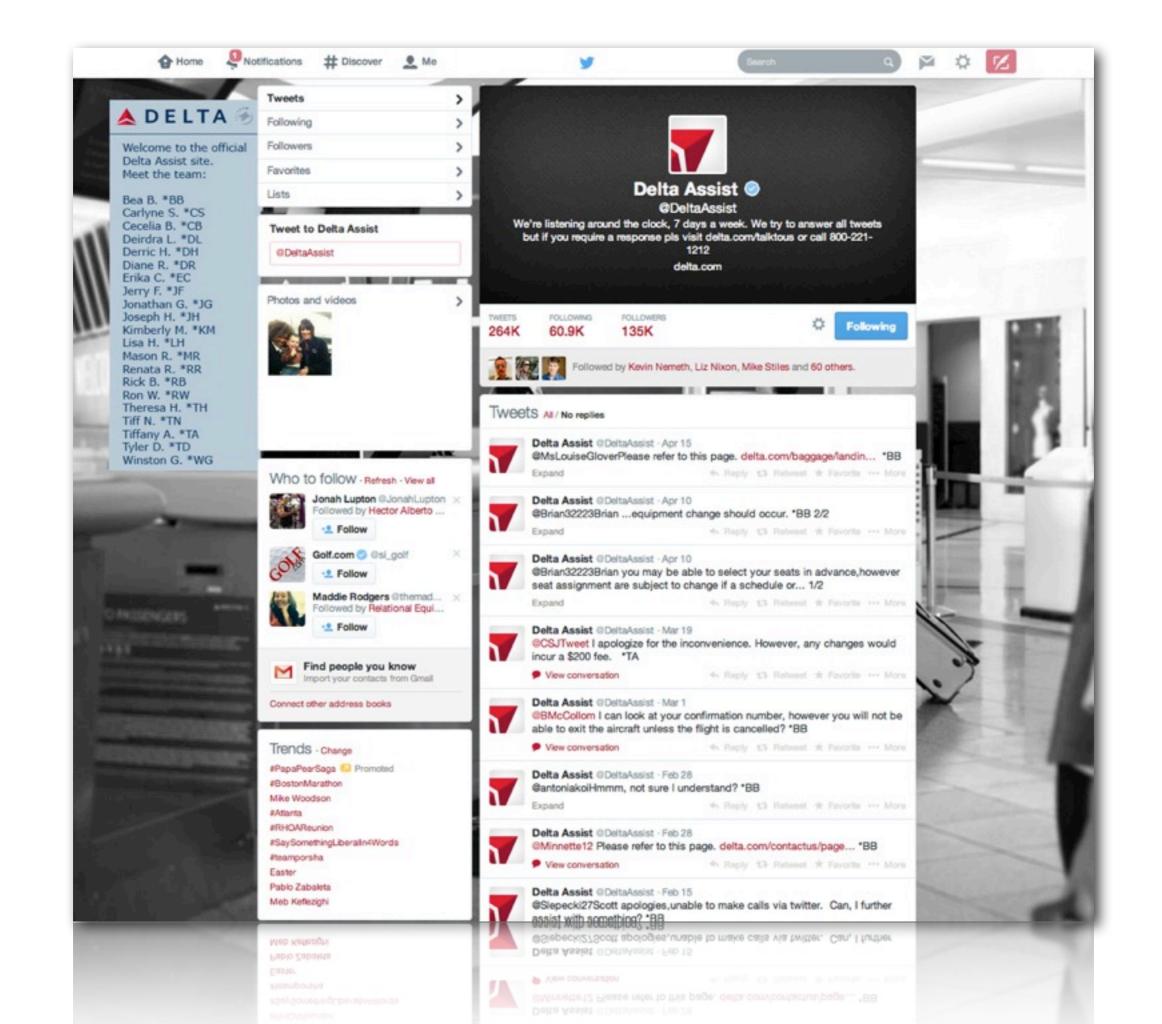
4s Reply 125 Rebesti & Pavorte --



How to Get Ahead: Lie, Cheat and Steal ... 40billion.com/post/13988

How to Get Ahead: Lie, Cheat and Steal ... 40bilion.com/post/13960







whatitis

a digital scrapbook and bulletin board where users can save ideas, webpages, and images in custom categories (called Boards) Users can follow each other to see what they are pinning and can "repin" to their own boards.

types of content

Static images

Images that are hi-res, sharp and full of color do well Popular Content areas include: home decor, fashion, food/recipes

user flow/ experience

piece of content is posted --> it appears in the main feed of all of those who follow that person/company-->they can like, re-pin or comment.

NOTE: You can follow all of a users Pin Boards, OR select which specific Pin Boards you want to follow

audience demos*

Totals: 70M; 84% female

Notes: Tablet viewing dominates Pinterest (75% of daily traffic comes thru the mobile app); 500,000 business are on Pinterest; 30% growth in web traffic referrals

right for you?

Target is primarily female

Your content is visual, not personal imagery but lifestyle imagery You are looking to drive traffic to your site or another online destination

Invite Friends To Pinterest



Scott Barber Invite



Tafiti Omari Ajamu Invite



Fox Bros Bbq

Find Friends





Elissa Schuetz



Jessi Cerra Follow



Blue and Lucite are fresh for spring. See more of how we're loving Lucite here: www.onekingslane.....

#±7 W1



One Kings Lane Spring Living Rooms





Skinny Raspberry Acai Mint Spritzer



>

Cheryl DeMunbrun B&B BAR: Share Your Best!



Beech Nut's Baby Food is as Simple as it Gets!





bright and airy.

#± 10 W 3





Lucite chairs keep your space

Spring Kitchen & Dining Room









Safavieh Handmade Moroccan Cambridge Brown Wool Rug (6' x



Beth Moneyhan



from Unsophisticook

Banana Split Cake

Banana Split Cake -- all the flavors of a classic banana split rolled into one fantastically decadent cake recipe!

##7 W3



Walmart Cakes, Cupcakes and Pies Oh My

Shift word choice in the favor of emotion





Dog proof litter bax



Dorothy Thames Craft Ideas



#30GreenDays: Thrift To Reduce Carbon Footprint Sophistishe.com



BEST EXERCISES FOR ARM FLAB



M from Skinny Mom

17 Exercises for Arms

17 Exercises for Arms



No matter how many bottles you place on a translucent bar cart, the overall effect is streamlined rather than busy.

前10 學2



One Kings Lane Let's Drink!



A sweet spring boudoir. Love how the Lucite desk makes the items on it appear to float in midair.

10 W 1

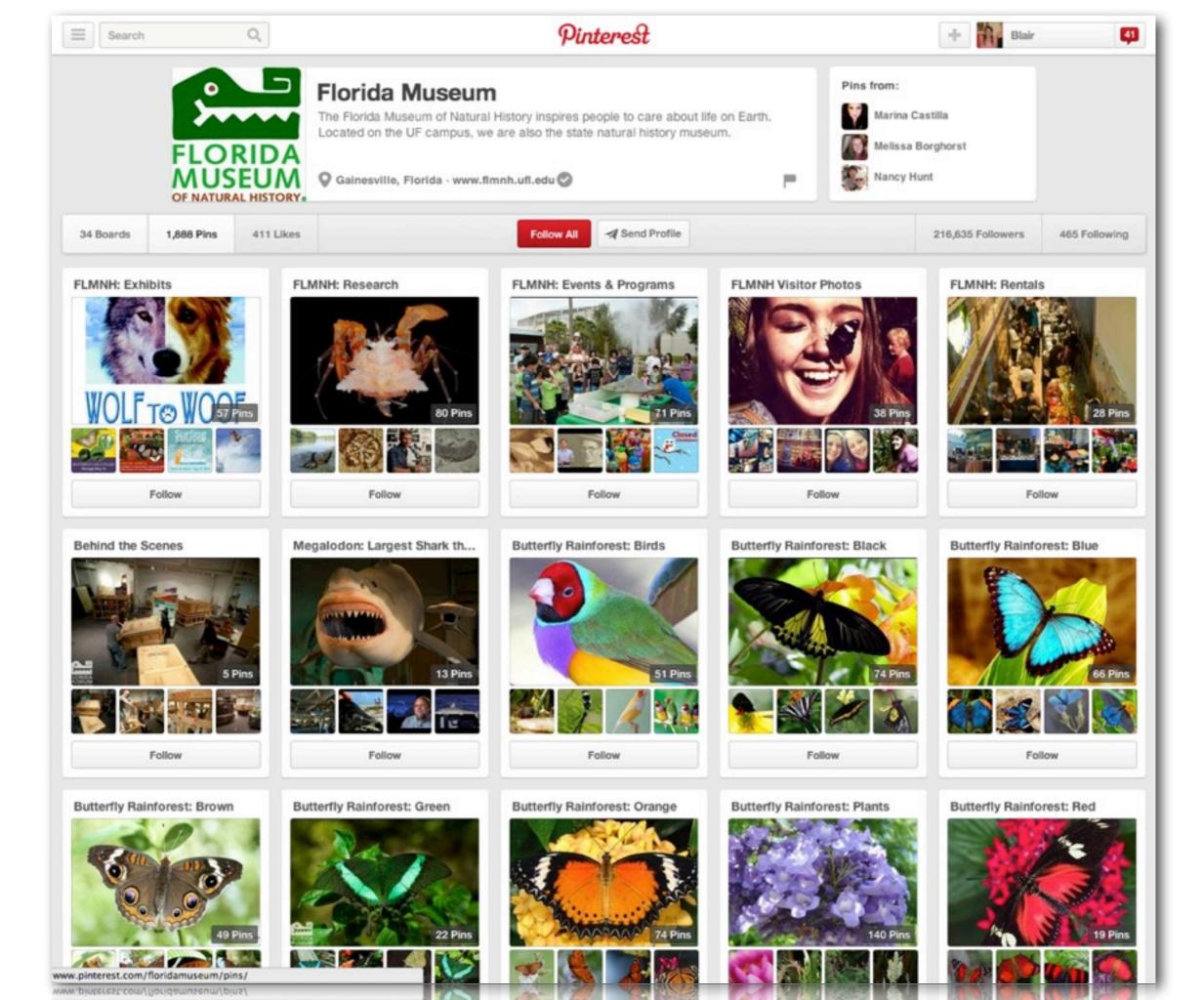


One Kings Lane
Spring Bedrooms

One Kings Lane Spring Bedrooms









what it is

An app featuring scrolling feed of images and or short videos Users can follow each other to see their photo feeds. (owned by FB) sorted by no degree of popularity - strictly based on time of post (outside of paid media)

types of content

Static images or short video (15 seconds or less)
Users can add artistic filters and effects to their photos
Popular Content areas include: selfies, food, vacations, kids/pets

user flow/ experience

a user opens the app, they can choose a photo they've already taken or take one right then --> they can then add a comment or filters, tag friends, or add a location --> it appears in the feed of all of those who follow that person/company-->they can like or comment.

audience demos*

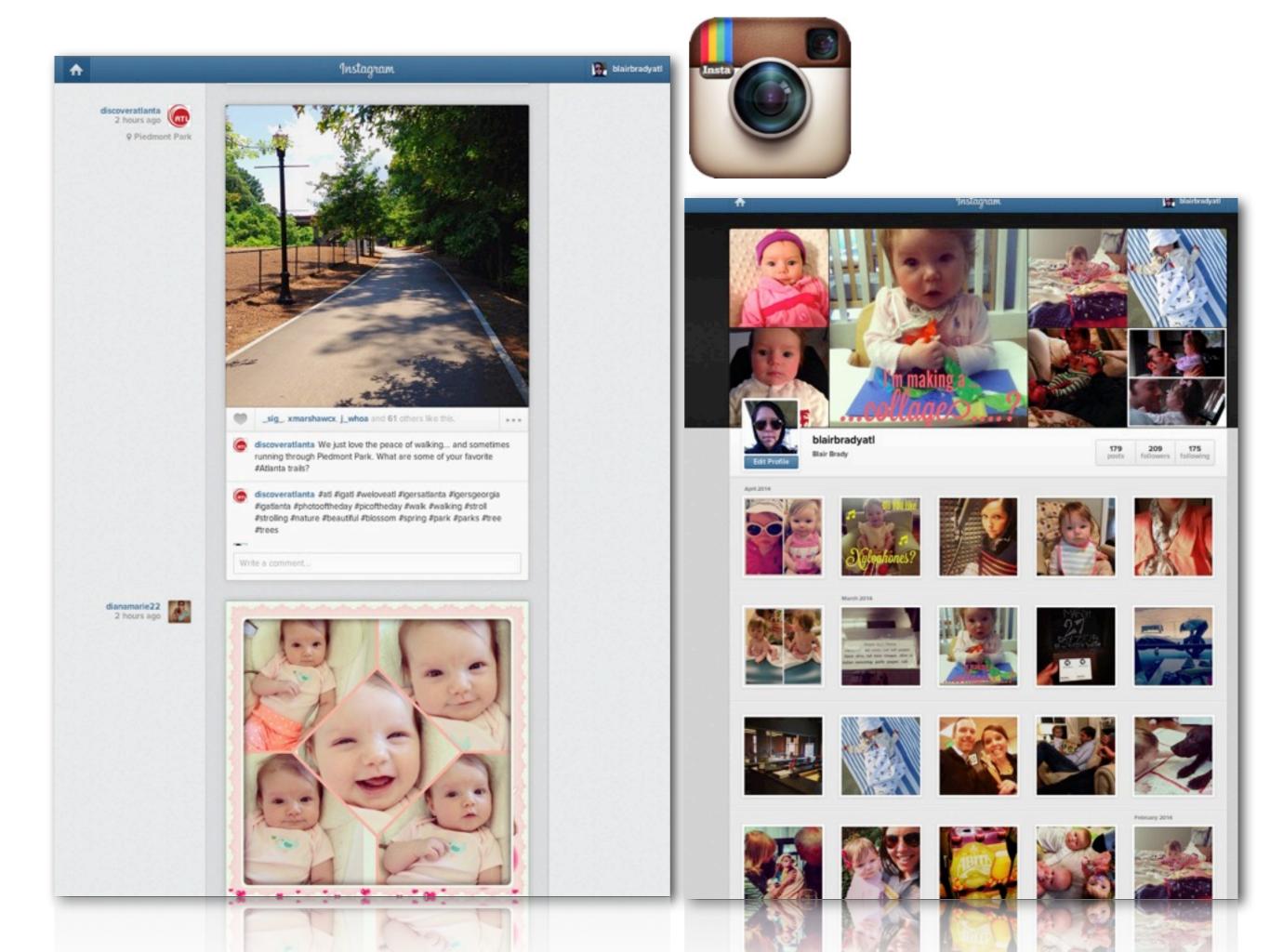
Totals: 150M; 90% under 35; 68% female

Notes: Instagram video attracts more engagement than Twitter-owned

Vine. Audience skews more urban than suburban

right for you?

Target is primarily younger Your content is visual and tells a story (different than Pinterest) Ability to post via mobile





discovered in a carry-on bag at the Kansas City (#MCI) airport last week. Any item resembling an explosive (real or not) can cause significant delays in screening while explosives detection professionals



tsa #TSA Explosives Detection Canine Allie and her handler meet with TSA Administrator Pistole at the #Spokane (#GEG) International Airport on Wednesday.



s tsa #TSAcatch A taser disguised as a tube of lipstick was discovered in a traveler's carry-on baggage at the #StLouis International Airport, #TSA #STL See more



what it is

An online community where professional, job seekers and companies can find each other and engage in conversation.

Popular for job searching and professional networking.

types of content

Sharing articles, business resources or available jobs.
Popular Content areas include: news articles and slideshare-type presentations

user flow/ experience

Users upload a professional profile that is very similar to a resume including a photo, title and current job --> they can connect with other users and also follow companies --> every time a user or company updates their profile or posts something, a connected user will see it in their feed --> they can like, comment or share.

audience demos*

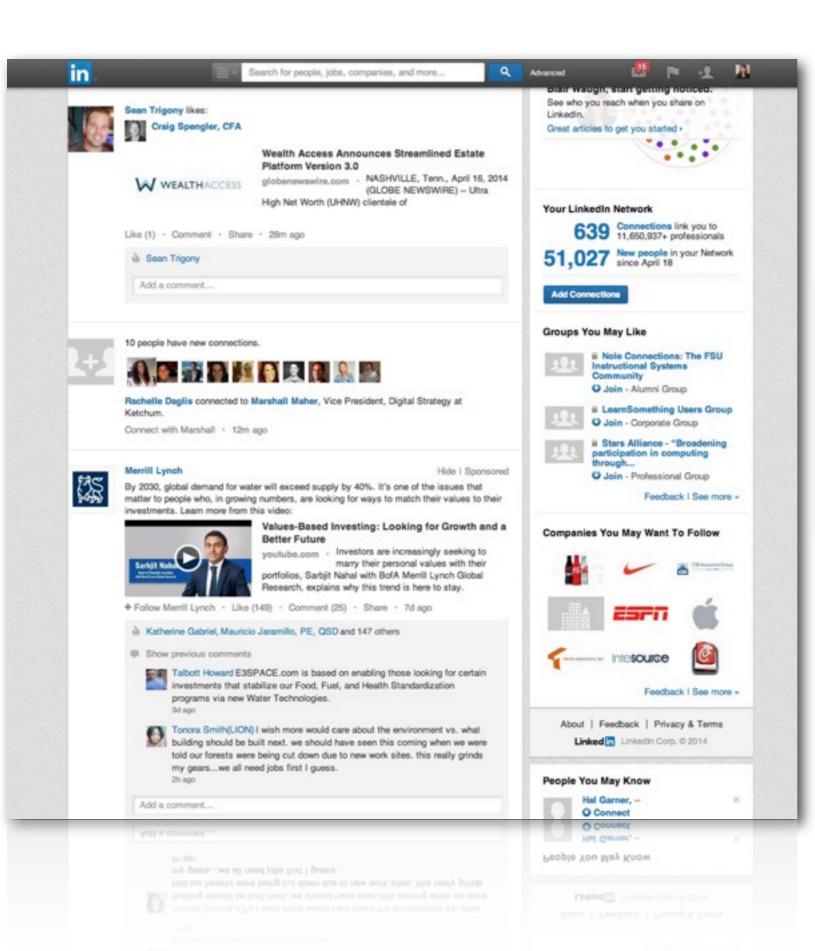
Totals: 277M (global) 84M US; skews male; most users have a HHI of \$150K+

right for you?

Great for B2B communication

If you're looking to engage with other professional groups/organizations

You're recruiting for jobs







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We want to help you go green by cutting your commute on Earth Day. We are opening all of our lounges for free tomorrow.

Regus Blog I USA



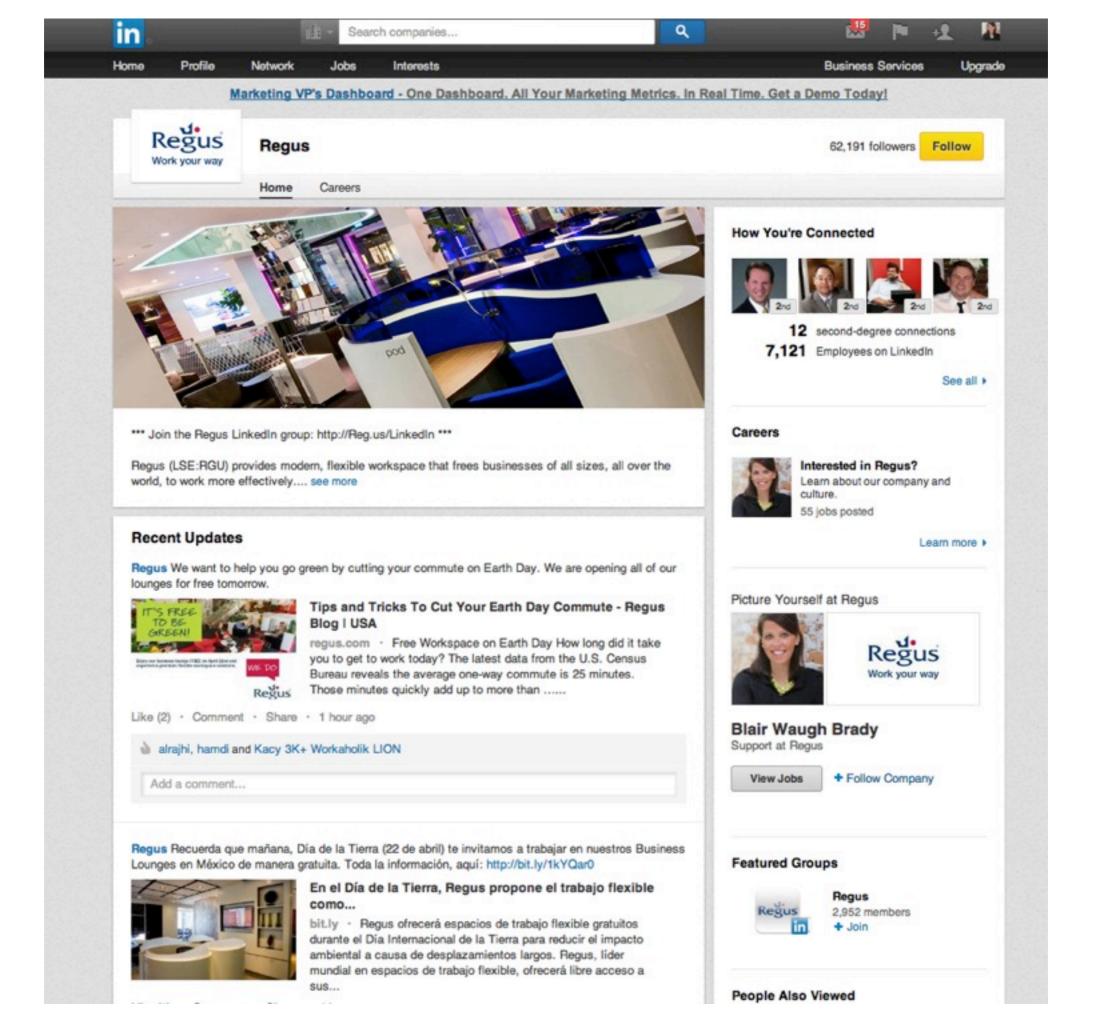
regus.com . Free Workspace on Earth Day How long did

it take you to get to work today? The latest data from the U.S. Census Bureau reveals the average oneway commute is 25 minutes. Those minutes quickly add up to more than

+ Follow Regus · Like (2) · Comment · Share · 1h ago



Add a comment...





A blog community where each user receives their own .tumblr.com web address to post original or shared content

types of content

Images, typography, gifs and videos Popular Content areas include: design, fashion, art, humor, pop culture

user flow/ experience

Users can post text, photos/gifs, video, and links --> they can follow other blogs with content they find interesting --> every time a blog posts something new that a user follows, that user will see it in their dashboard --> they can like, comment or reblog.

audience demos*

Totals: 34M; 46% of users are 16-24; skews urban and educated Notes: Users spend a lot of time on Tumblr - 16 minutes/session



Great if you're posting many types of content Easy place to act as a content hub and share out thru other platforms fastcompany

Source: fastcoexist.com



5 Things We'll Grow From Cells In The Future

With advances in biotechnology promising a future of lab-grown homes, hamburgers, and even the very shirts on our backs, a better question might be: What won't be grown from cells in the future?

Read More>

#Science #Tech #Biotechnology

14 notes

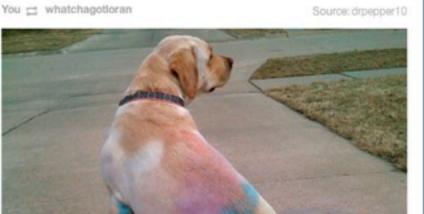


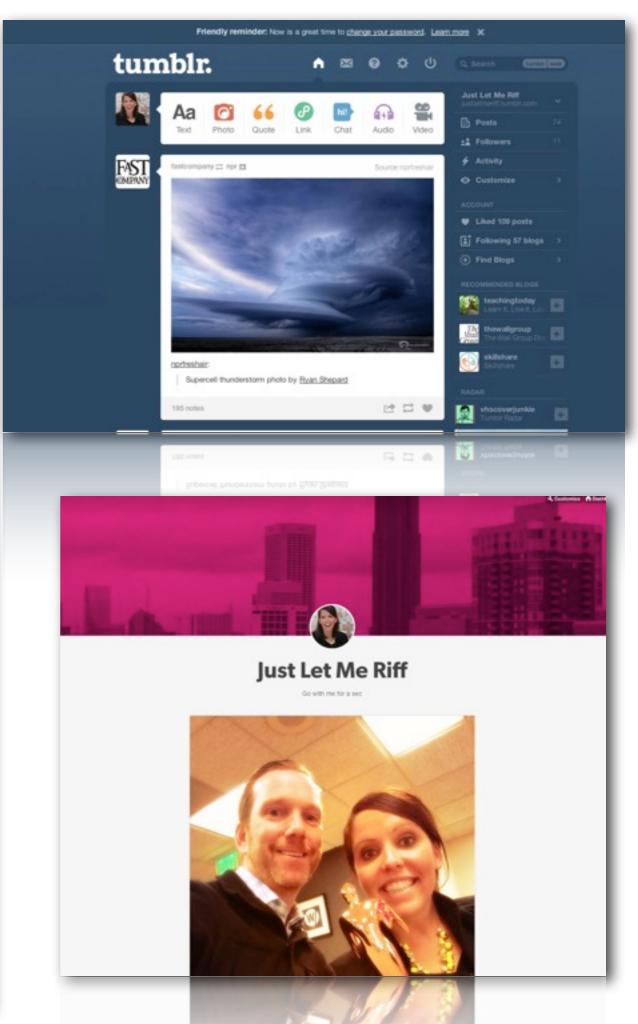


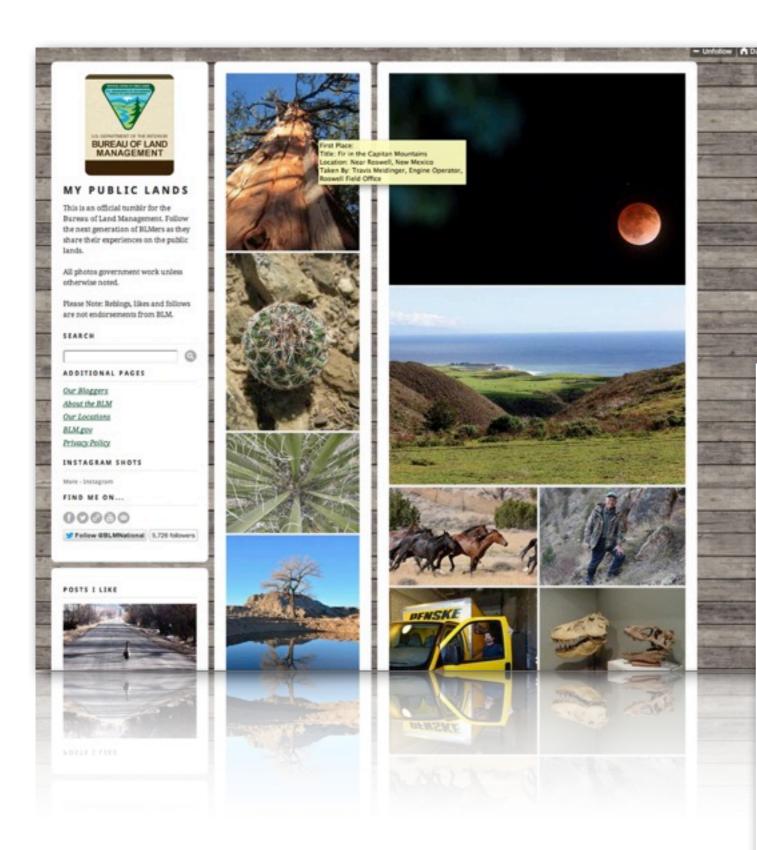












Home Policies Ask Archive Mobile RSS

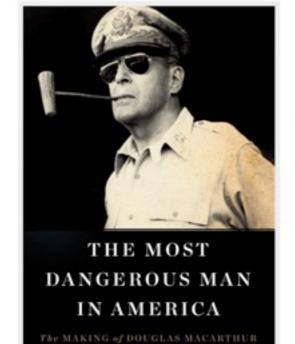
U.S. National Archives

Photo April 21, 2014 20 notes



News and current events from the National Archives and Records Administration (www.archives.gov) of the United

States. Our holdings include the Declaration of Independence, the Constitution, military records, Presidential records, and millions of other documents related to the Federal Government. Come visit our museums, research facilities, and Presidential Libraries across the United States!



Mark Perry

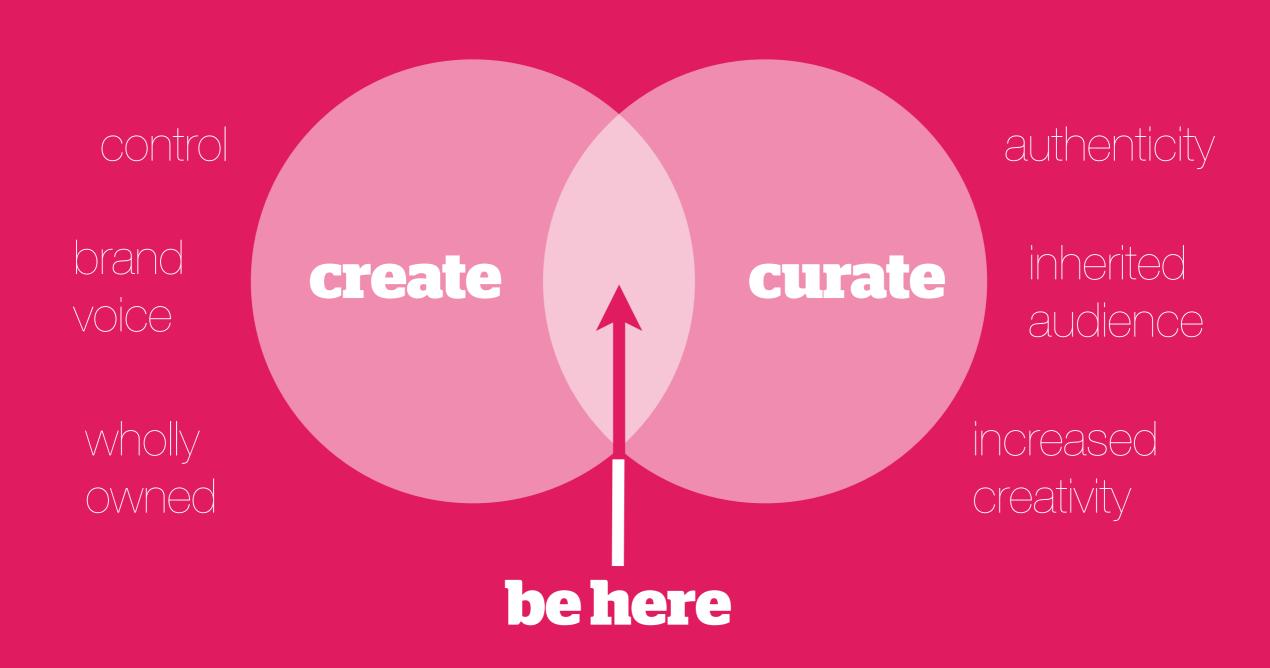
A few more







The importance of a strategic and sustainable content plan that works for you is key.





QUESTIONS?



Blair Brady
Partner & VP
WITH/Sims

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 withsims.com