

# Let someone else deal

Eliminating IT bottlenecks with Managed  
Digital Cloud

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THINK AHEAD

# Paradigm Shifts



Thomas Kuhn

1922-1996

Author, "The Structure of Scientific Revolutions" (1962)







Your life in

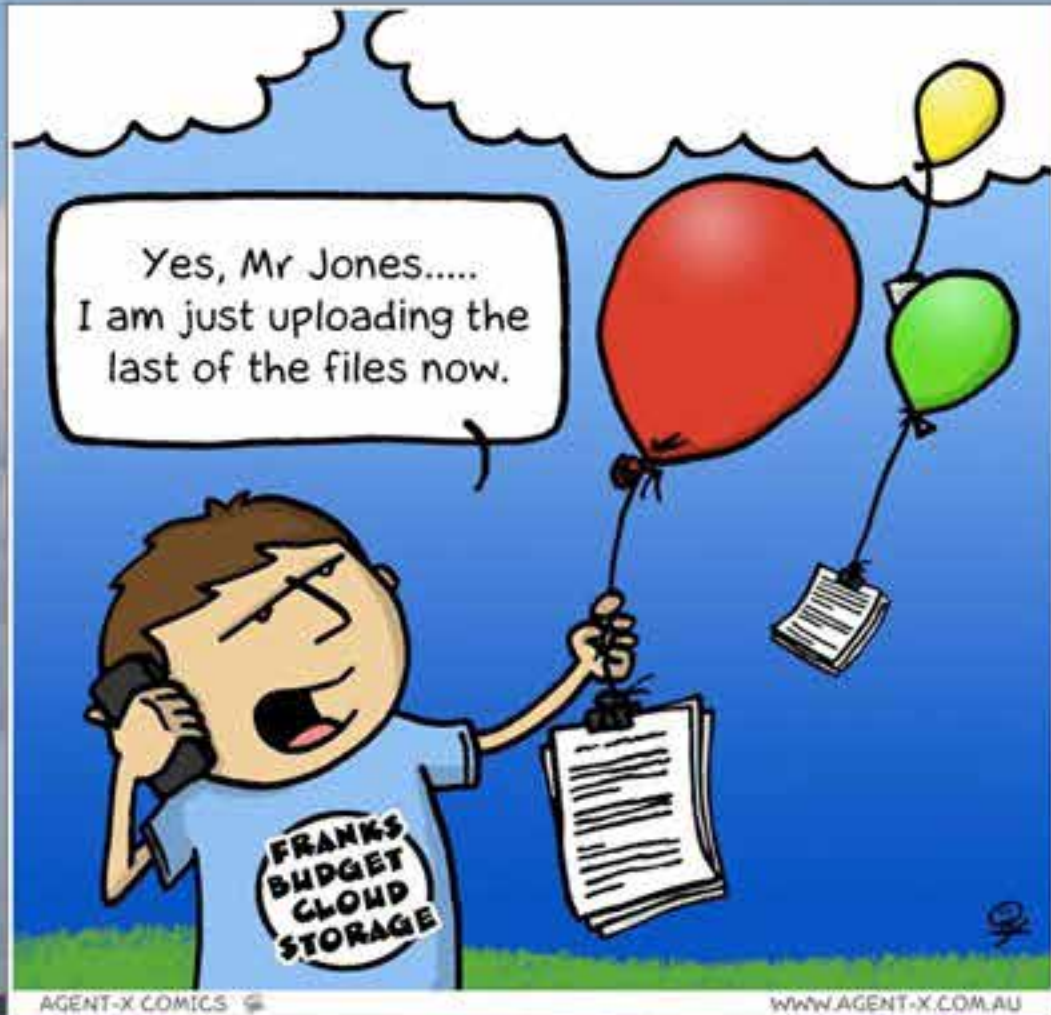
The ultimate

A man in a black turtleneck and blue jeans stands to the left of a large iPhone 2G advertisement. The iPhone screen displays the time 9:41, the date Tuesday, January 7, and a wallpaper of two clownfish swimming among green bubbles. At the bottom of the screen is a 'slide to unlock' slider and the Apple logo.

your pocket

digital device

© CNET Networks



There is no such thing as  
“the cloud,” it’s just  
somebody else’s computer.



**YOU KEEP USING THAT WORD "CLOUD".**

**I DO NOT THINK IT MEANS  
WHAT YOU THINK IT MEANS.**



A photograph of three brown donkeys standing in a field of tall grass. The donkey on the left is looking slightly to the left. The middle donkey is looking directly at the camera. The donkey on the right is also looking at the camera. The text 'IaaS?', 'SaaS?', and 'PaaS?' is overlaid on the image in white, positioned above each donkey's head respectively.

IaaS?

SaaS?

PaaS?



# DHS WCMaaS Petting Zoo

CGI Federal -  
IaaS

Acquia -  
Drupal  
Support

Akamai - CDN  
& WAF

Red Hat - OS  
Support

System  
Integrator

Drupal Dev  
Shop

Tungsten - DB  
Replication

Oracle -  
MySQL  
Support

Atlassian -  
DevOps  
Support

And more!



Expensive Headache

### Service Status as of 10:50:00 PM

[Subway](#) | [Rail](#) | [Bus](#) | [Bridges & Tunnels](#)  
[The Weekender](#) | [Future Date](#)

1 2 3	Planned Work
4 5 6	Planned Work
7	Good Service
A C E	Planned Work
B D F M	Planned Work
G	Good Service
J Z	Good Service
L	Good Service
N Q R	Planned Work
S	Good Service
SIR	Good Service

[Elevator & Escalator](#) | [Get Widget](#)

### Getting There

Subway <input type="button" value="v"/>	Long Island Rail Road <input type="button" value="v"/>
New York City Bus <input type="button" value="v"/>	Metro-North Railroad <input type="button" value="v"/>
Staten Island Railway <input type="button" value="v"/>	Bridges & Tunnels <input type="button" value="v"/>

## The Bronx

**MTA's Weekender: The Way Around Weekend Work**

[1](#) [2](#) [3](#) [4](#)

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Date

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- **30,000** concurrent visitors during Hurricane Sandy with **100%** uptime, serving **5.1 million** customers
- **\$5M** in savings over three years







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Countdown to GRAMMY Sunday



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460 million hits to Grammy.com on night of annual awards show



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# Thank You

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